



**Production of Disposable IV
Cannula and Catheters,
Intravenous Catheter
Industry,
Medical Plastic Device
Business**

Introduction

The catheter is a thin sterilized tube made from medical grade materials and can offer a broad range of medical conditions. Catheters can also be inserted into a body cavity, duct or vessel for drainage, administration of fluids or gasses. Catheters used to access for surgical instruments and also to perform a wide variety of other tasks depending upon the type of catheter.

Intravenous or IV therapy is beneficial for several conditions and medical situations including dehydration, nutrition, shock, surgery, blood transfusions, chemotherapy and medication administration.



A small tube placed into peripheral vein in order to administer medication directly into the circulation is known as a peripheral intravenous (IV) catheter. In addition to medication administration, peripheral intravenous (IV) catheters are used to withdraw blood from veins for testing. Advanced peripheral intravenous (IV) catheters are equipped with additional safety features to avoid needle stick injuries. Due to their direct contact with the circulatory system, peripheral intravenous (IV) catheters are prepared with nonirritant material such as silicone, which do not have side effects even when peripheral intravenous catheters are left in contact with the circulatory system for several months or weeks.



The Indian market for peripheral intravenous catheters (PIVCs) is split up into 2 segments: conventional PIVC and safety PIVC. PIVCs are inserted in veins and arteries. An arterial access site is utilized in patients that require blood pressure monitoring. Firmer catheters are preferred for arterial access. A venous access site is utilized for infusing fluids, providing antibiotic treatment and other standard procedures. In 2016, safety PIVCs represented 12% of the total market for PIVCs, with the remaining balance represented by conventional PIVCs. Growth in the unit sales of advanced materials PIVCs is expected to drive gains in the share of safety PIVCs over the forecast period.



Peripheral intravenous (IV) catheters are commonly used for vascular access. Medicine administered through a peripheral intravenous (IV) catheter enters directly into the blood flow and thus shows rapid action. With the advantage of rapid action, peripheral intravenous (IV) catheters are commonly used in emergency patients, surgical patients and patients suffering from vomiting, pediatric patients, unconscious patients and the elderly population, who face difficulty in swallowing medicines. Factors such as aging of population and advancement in surgical and treatment technologies resulting in increased surgical procedures are driving the global peripheral intravenous (IV) catheters market towards growth.



On the other hand, factors such as high cost of closed catheters, painful insertion and need of trained medical professional to use peripheral intravenous (IV) catheters are restraining the growth of the global peripheral intravenous (IV) catheters market. Based on the type of catheters commercially available, the global peripheral intravenous (IV) catheters market is segmented as follows:

- **Integrated/Closed catheters**
- **Peripheral insertion catheters**

Use of integrated/closed intravenous (IV) catheters is rapidly increasing over conventional intravenous (IV) catheters due to capacity of integrated catheters to apply power while injecting medicine in the circulation. Integrated intravenous (IV) catheters are used for injecting contrast media into the circulation system prior to computed tomography (CT) imaging.

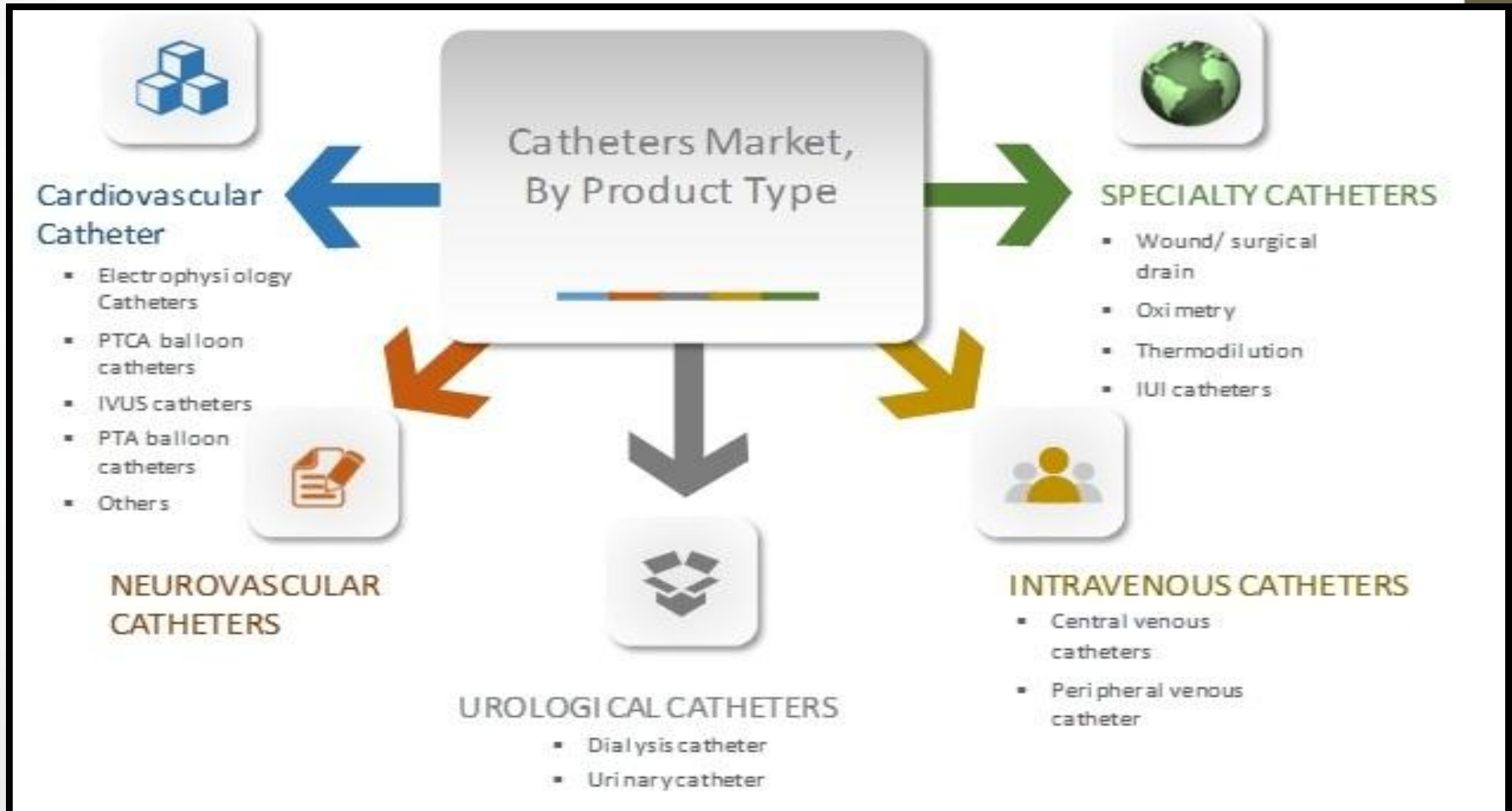
On the other hand, high cost of the integrated peripheral intravenous (IV) catheters is restraining the growth of integrated peripheral intravenous (IV) catheters market in economically backward markets.

The increasing incidences of trauma (accidents and burns) cases, the prevalence of chronic diseases, and cases of hospital-acquired infections is attributing to the growth of the global IV catheters market.

The global peripheral intravenous catheter market is expected to observe steady growth in 2016, reaching beyond US\$ 3.8 Bn by 2016 end. Wide adoption of catheterisation techniques in patient examination, diagnosis, and treatment is anticipated to fuel the demand for PIVC. Rising disease prevalence will play a key role in driving the market growth. North America is likely to remain the largest market; Asia Pacific is expected to emerge at the fastest rate.

Soaring disease prevalence will remain a prominent factor driving the demand for catheterisation, in turn pushing the market for PIVC. Apart from its usage in drug administration, increasing adoption of peripheral intravenous catheter in body fluid collection during a patient's physical examination, is also identified to be a key driver to market growth. Prevalence of infections and epidemics are expected to further spur the demand for catheters in hospitals, clinics, ambulatory surgical centres, home healthcare units, and other healthcare centres. In addition to constantly enhancing healthcare infrastructure, the healthcare spending of consumers is also on the rise, which will favour the market growth.

Global Catheter Market Segmentation, By Product Type



By product type, the global peripheral intravenous catheters market is segmented into short PIVC and integrated/closed PIVC. Among these, integrated/closed PIVC segment is expected to register fastest CAGR of 8.9% during the forecast period. Short PIVC segment is expected to contribute a maximum share to the global peripheral intravenous catheters market. Non-ported PIVC product type sub-segment is expected to register fastest CAGR over the forecast period.

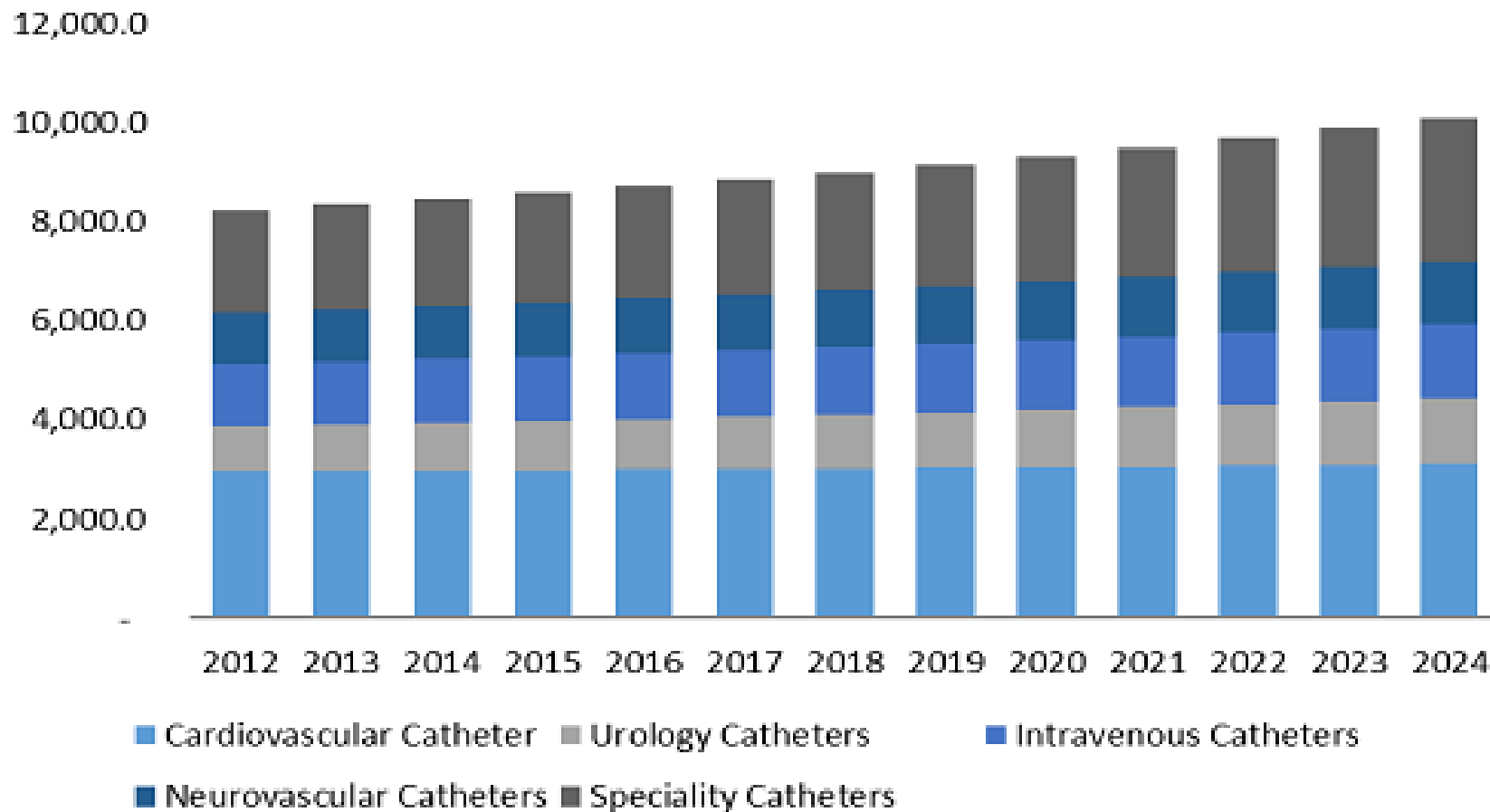
Globally, catheters market is driven mainly due to the continuous rise in population of cardiovascular disorders patients across the world. Diabetes, tachycardia, hypertension are no more rare among individuals.

At present, each country has shown the marked rise in diabetes and hypertension patients supported by various lifestyle factors which include smoking, drinking, and sedentary lifestyle. These factors increasing demand for minimally invasive surgeries which propel the growth of global catheter market. In addition, growing aging population, favorable reimbursement policies and increasing demand for advanced urinary catheters are major factors leading to increased demand for urinary catheters, thereby fuelling the growth of the catheter market.



U.S. Catheters Market size, by Product, 2012- 2024

(USD Mn)



Cannula is a thin tube which is inserted in to the human body veins or body cavity to introduce medication, removal off fluid or to insert the surgical instrument. Cannula is usually surrounded by the trocar needle with inner and outer surface, which allows puncturing of the body in order to get enough space, it is also named as intravenous IV cannula. The normal cannulas size mainly ranges around 14 – 24 gauge. There are various types of cannula such as venous cannula, arterial cannula, nasal cannula or an oral-nasal cannula. The venous cannula is used for inserting in veins for the removal of blood samples and for administering medicines.

An arterial cannula is used to insert in the artery of human body commonly in the radial artery during major operations such as bypass surgery and are also used to measure beat to beat blood pressure this is a painful procedure that leads to stress and anxiety. The nasal cannula or the oral nasal cannula used in the insertion into nostrils and mouth and also for delivering oxygen or to measure the airflow into the nose.

Uses

A venous cannula is inserted into a vein, primarily for the administration of intravenous fluids, obtaining blood samples and administering medicines. An arterial cannula is inserted into an artery, commonly the radial artery, and is used during major operations and in critical care are as to measure beat-to-beat blood pressure and to draw repeated blood samples.

IV Cannula is amongst the most extensively used medical disposables. Healthcare professionals represent the largest end-use market for cannulae. Worldwide market for IV Cannula is driven by an aging population and related rise in healthcare demand. There are many manufacturer of IV Cannula in the country, out of which about 5-6 units are under small-scale sector. The Present demand of Disposable IV Cannula is being adequately met by indigenous production. In increasing awareness in health care and like diseases and improvement in per capita income is expected to create further growth in demand of disposable IV Cannula.



IV Cannula have lower coefficient of thermal expansion and hence have greater accuracy. It is unbreakable. The IV cannula market is estimated to grow at a CAGR of 6.2% from 2017 to 2022 to reach USD 13.63 Billion by 2022. The base year considered for the study is 2017 and the forecast for the market size is provided for the period between 2017 and 2022. The global peripheral intravenous catheter market was valued at US\$ 3,500 Mn in 2014. North America was the largest market for peripheral intravenous catheters, accounting for over 45% revenue share of the overall market in 2014, followed by Europe with around 27% share.



Cannulae

Demand : Past and Future

Year	(In Million Number)
1990-91	40
2000-01	151
2001-02	171
2002-03	192
2003-04	216
2004-05	241
2005-06	269
2006-07	300
2007-08	335
2008-09	375
2009-10	420
2010-11	417
2011-12	529
2012-13	595
2013-14	670
2014-15	754
2015-16	845
2016-17	860
2017-18	1080
2018-19	1200
2019-20	1365
2024-25	2745

The demand for peripheral I.V. catheters is increasing, due to increasing prevalence of chronic and lifestyle associated diseases. The prevalence of chronic diseases, such as heart disease, cancer, stroke, respiratory disease and diabetes, is increasing due to the alteration in lifestyle and lack of access to preventive care.

The increasing aging population is propelling the growth of the global peripheral I.V. catheter market, as the geriatric population is more susceptible to diseases, sickness and syndromes, due to less regenerative abilities. This leads to the increased demand for drugs, thus leading to the growth in adoption of peripheral I.V. catheters for delivering drugs, supplying nutrients and for the treatment of various diseases. Moreover, the increase in healthcare expenditure leads to an increased affordability and accessibility of the treatment for various conditions.

Machinery Photographs



Needle Machinery

Hypodermic Needle Assembly Machine





IV Cannula Assembly Line



Blister Packing Line

Project at a Glance

PROJECT AT A GLANCE				(in lacs)			
COST OF PROJECT				MEANS OF FINANCE			
Particulars	Existing	Proposed	Total	Particulars	Existing	Proposed	Total
Land & Site Development Exp.	0.00	175.00	175.00	Capital	0.00	1925.96	1925.96
Buildings	0.00	688.50	688.50	Share Premium	0.00	0.00	0.00
Plant & Machineries	0.00	5919.50	5919.50	Other Type Share			
Motor Vehicles	0.00	15.00	15.00	Capital	0.00	0.00	0.00
Office Automation Equipments	0.00	95.50	95.50	Reserves & Surplus	0.00	0.00	0.00
Technical Knowhow Fees & Exp.	0.00	50.00	50.00	Cash Subsidy	0.00	0.00	0.00
Franchise & Other Deposits	0.00	0.00	0.00	Internal Cash Accruals	0.00	0.00	0.00
Preliminary & Pre-operative Exp	0.00	8.00	8.00	Long/Medium Term Borrowings	0.00	5777.88	5777.88
Provision for Contingencies	0.00	590.00	590.00	Debentures / Bonds	0.00	0.00	0.00
Margin Money - Working Capital	0.00	162.34	162.34	Unsecured Loans/Deposits	0.00	0.00	0.00
TOTAL	0.00	7703.84	7703.84	TOTAL	0.00	7703.84	7703.84

Project at a Glance

Year	Annualised		Book Value	Debt	Dividend	Retained Earnings		Payout	Probable Market Price	P/E Ratio	Yield Price/Book Value
	EPS	CEPS	Per Share		Per Share	Per Share		%		No.of Times	%
1-2	5.14	10.64	15.14	24.00	0.00	100.00	5.14	0.00	5.14	1.00	0.00
2-3	7.42	12.12	22.56	18.00	0.00	100.00	7.42	0.00	7.42	1.00	0.00
3-4	9.75	13.77	32.32	12.00	0.00	100.00	9.75	0.00	9.75	1.00	0.00
4-5	12.10	15.53	44.42	6.00	0.00	100.00	12.10	0.00	12.10	1.00	0.00
5-6	14.43	17.37	58.84	0.00	0.00	100.00	14.43	0.00	14.43	1.00	0.00

Project at a Glance

Year	D. S. C. R.			Debt / Equity - Deposits Debt	Equity as-Equity	Total Net Worth	Return on Net Worth	Profitability Ratio					Assets Turnover Ratio	Current Ratio
	Individual	Cumulative	Overall					GPM	PBT	PAT	Net Contribution	P/V Ratio		
	(Number of times)			(Number of times)		%	%	%	%	%	%			
Initial				3.00	3.00									
1-2	1.50	1.50		1.58	1.58	1.85		22.86%	14.08%	11.71%	4081.00	48.24%	1.02	0.95
2-3	1.71	1.60		0.80	0.80	1.01		26.91%	20.62%	14.48%	4730.17	47.92%	1.14	1.52
3-4	1.98	1.72	2.00	0.37	0.37	0.54		29.66%	25.26%	16.66%	5405.17	47.92%	1.18	2.18
4-5	2.33	1.85		0.14	0.14	0.27		31.57%	28.64%	18.36%	6080.17	47.91%	1.17	2.91
5-6	2.76	2.00		0.00	0.00	0.11		32.90%	31.13%	19.71%	6755.17	47.91%	1.12	7.05

Project at a Glance

BEP

BEP - Maximum Utilisation Year	5
Cash BEP (% of Installed Capacity)	26.56%
Total BEP (% of Installed Capacity)	34.94%
IRR, PAYBACK and FACR	
Internal Rate of Return .. (In %age)	26.81%
Payback Period of the Project is (In Years)	2 Years 3 Months
Fixed Assets Coverage Ratio (No. of times)	3.678

Major Queries/Questions Answered in the Report?

- 1. What is IV Cannula and Catheters Manufacturing industry ?**
- 2. How has the IV Cannula and Catheters Manufacturing industry performed so far and how will it perform in the coming years ?**
- 3. What is the Project Feasibility of IV Cannula and Catheters Manufacturing Plant ?**
- 4. What are the requirements of Working Capital for setting up IV Cannula and Catheters Manufacturing plant ?**

- 5. What is the structure of the IV Cannula and Catheters Manufacturing Business and who are the key/major players ?**
- 6. What is the total project cost for setting up IV Cannula and Catheters Manufacturing Business?**
- 7. What are the operating costs for setting up IV Cannula and Catheters Manufacturing plant ?**
- 8. What are the machinery and equipment requirements for setting up IV Cannula and Catheters Manufacturing plant ?**

- 9. Who are the Suppliers and Manufacturers of Plant & Machinery for setting up IV Cannula and Catheters Manufacturing plant ?**
- 10. What are the requirements of raw material for setting up IV Cannula and Catheters Manufacturing plant ?**
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Reasons for Buying our Report:

- **This report helps you to identify a profitable project for investing or diversifying into by throwing light to crucial areas like industry size, market potential of the product and reasons for investing in the product**
- **This report provides vital information on the product like it's characteristics and segmentation**
- **This report helps you market and place the product correctly by identifying the target customer group of the product**

- **This report helps you understand the viability of the project by disclosing details like machinery required, project costs and snapshot of other project financials**
- **The report provides a glimpse of government regulations applicable on the industry**
- **The report provides forecasts of key parameters which helps to anticipate the industry performance and make sound business decisions**

Our Approach:

- **Our research reports broadly cover Indian markets, present analysis, outlook and forecast for a period of five years.**
- **The market forecasts are developed on the basis of secondary research and are cross-validated through interactions with the industry players**
- **We use reliable sources of information and databases. And information from such sources is processed by us and included in the report**

Scope of the Report

The report titled “Market Survey cum Detailed Techno Economic Feasibility Report on IV Cannula and Catheters.” provides an insight into IV Cannula and Catheters market in India with focus on uses and applications, Manufacturing Process, Process Flow Sheets, Plant Layout and Project Financials of IV Cannula and Catheters project. The report assesses the market sizing and growth of the Indian IV Cannula and Catheters Industry. While expanding a current business or while venturing into new business, entrepreneurs are often faced with the dilemma of zeroing in on a suitable product/line. And before diversifying/venturing into any product, they wish to study the following aspects of the identified product:

- **Good Present/Future Demand**
- **Export-Import Market Potential**
- **Raw Material & Manpower Availability**
- **Project Costs and Payback Period**

We at NPCS, through our reliable expertise in the project consultancy and market research field, have demystified the situation by putting forward the emerging business opportunity in the IV Cannula and Catheters sector in India along with its business prospects. Through this report we have identified IV Cannula and Catheters project as a lucrative investment avenue.

Tags

IV Catheter Production, Manufacturing Business of Medical Disposables, IV Cannula Manufacturing Plant, IV Catheter Manufacturing, Catheter Manufacturing, Project Report on Manufacturing Medical Plastic Catheters, Intravenous Catheter Industry, IV Cannula, IV Cannulae, IV Canula, Manufacture Intravenous Catheter, Medical Disposable Product, IV Cannula Manufacture, Cannula, Catheter Manufacture, Infusion Therapy Product, How Catheter is made, I.V. cannula manufacturing, Project report for manufacturing of I.V. Cannula, IV Cannula Manufacturing Unit, Disposable Medical Devices manufacture, Production of IV Cannula, IV Cannula Production, Production of IV Catheter, I.V. Cannula Manufacturing Plant, Infusion Set Manufacture, Production Plant of I.V. Cannula, IV Cannula Manufacture in India, Catheter Manufacturing, Medical Device Manufacturing, Catheter Manufacturing Process, Disposable syringe with Needle, I.V. Catheter Manufacture, IV Solutions Factory, Production of I.V. Catheter, Medical Disposable Products, How to Start IV Catheter Production Plant, Catheter Production,

Project Report on Manufacturing Medical Plastic Catheters Syringes, Start a Disposable Syringes Manufacturing Business, Peripheral Intravenous Cannula, IV Catheter Manufacturing project ideas, Projects on Small Scale Industries, Small scale industries projects ideas, IV Catheter Manufacturing Based Small Scale Industries Projects, Project profile on small scale industries, How to Start IV Cannula Production Industry in India, IV Catheter Manufacturing Projects, New project profile on IV Catheter Manufacturing industries, Project Report on IV Catheter Manufacturing Industry, Detailed Project Report on IV Cannula Production, Project Report on IV Cannula Production, Pre-Investment Feasibility Study on IV Cannula Production, Techno-Economic feasibility study on IV Cannula Production, Feasibility report on IV Cannula Production, Free Project Profile on IV Cannula Production, Project profile on IV Cannula Production, Download free project profile on IV Catheter Manufacturing, Startup Project for IV Catheter Manufacturing, Project report for bank loan, Project report for bank finance, Project report format for bank loan in excel, Excel Format of Project Report and CMA Data, Project Report Bank Loan Excel

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Our Approach

Requirement collection

Thorough analysis of the project

Economic feasibility study of the Project

Market potential survey/research

Report Compilation

Contact us

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